



CONNECTIONS



- Audrey Steinberg had some conversations with Randy Fischer and Chuck and Devvan. Exchanged information. Talked to Devvan about her nonprofit background.
- Jerry connected Tammy with the head of a clinical trial software company, who agreed to introduce her to his clients.
- Jon connected with two people that tried to register but had issues doing so, but the website didn't quite go through.
- Kevin met with Laura Pinskey and got to know her. He also had a consult with Myles looking for the possibility to do something together.
- Myles and Emily had a talk where she explained what her company was all about, and talked content strategy. She has interesting ideas about how to move forward.
- Jerry talked to Stephen Karasek for a couple of months and finally hired him last week to do a simulation of interaction between their device and the female urethra.
- Through Yelena, Jerry mentored startup companies through MIT Portugal, MIT Enterprise Forum and has been doing that for some time.
- David talked to Anna Mandell, they had a 15 minute chat. She connected him to a guy in Virginia with a great story.



SUCCESSSES



- Tammy received an offer with the help of Chuck, so she is back in business. The company, Contraline is a startup based in virginia. She will be leading them through the first human trials. It is about male contraception
- Jon got a call being asked to conduct some video interviews for a french documentary maker in the Boston area.
- Devvan had the United Way reach out to them. Given that they are so central in the nonprofit world, they are hoping it will lead to them being able to move to other United Ways and each of the nonprofits that they have.
- Stephen was able to get another sale so they continue functioning.
- Kevin got chosen to be part of a sumit on PTSD. He will be a speaker about a protocol that he created.



Weekly Update for:
December 7, 2020

CHALLENGES:



- Kevin getting involved in his sister's company, she has been an aesthetician for the past couple of years. She has created a couple of products that are a mixture of botanicals. The company that was providing them got bought out by another company so she no longer has the ability to get these. They are looking for a way to mass produce them. Not by hand anymore because sales are increasing quite a bit. Needs someone to break down the ingredients and reproduce the formula. Reverse engineer. The product is a skin filler, it is an external application with a small oxygen compressor that gets beneath the skin as opposed to botox. It is recommended to do it a couple of times a week.
- Kevin's sister has also been reached out to by investors, but does not know anything about that. How does it get structured? What is the offer back to the investor? He does not know how to go about that initial seed money, or how to structure it.
- Myles transitioned from a full time to a freelance relation with the company he works at because of covid, so he has been focusing on his freelance work. He has focused almost exclusively on video script writing. He is at the point where he is building out lists of people to get in touch with. He is hunting down video production companies around the country because he thinks he can provide a useful service to them. He would like to know more about resources that he connect brands to around the country.

REQUESTS



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REQUESTS:



- Devvan: “If anyone knows of a nonprofit handling item donations that wants to do a free pilot, please direct them to me. Or if a nearby company is doing holiday giving, we may be able to help coordinate that since everyone isn't in-person”

COMING UP:



- Our December 16th session will feature a presentation by Howard Howards on the benefits of redundancy.
- The December 23rd session will feature a special set of holiday songs performed by Chuck on banjo-uke.
- This is just here to illustrate that this PDF can contain links to websites, like [Uncle Jon Songs](#).